

## Kira Talent Pricing

We work with hundreds of academic programs to help them assess and select their best-fit applicants. To give you a pricing estimate, we just need a few details:

- 1. **The volume of your applicants**. Our platform license tier begins at \$5,000 USD for up to 250 applicants. Price is subject to vary depending on volume.
- 2. **The number of programs.** The Client Success fee is \$5,000 USD per bespoke assessment created. This fee also includes training workshops, 24/7 applicant support, dedicated client support, assessment and product onboarding, and more.

**AACP/Kira Talent Discount:** Kira Talent shall apply a five percent (5%) discount to the \$10,000 base fees charged per Participating Institution.

## Kira Talent Payment Options

Option 1: School Pay

How It Works: School assumes 100% of the cost.

**Example:** \$9,500/year for 250 applications

Option 2: Applicant Pay

**How It Works:** Applicant Pay allows you to reduce or eliminate the cost of Kira by passing on a nominal fee to applicants.

**Example 1:** Pay no cost upfront to start using the Kira platform, and all applicant payments will stay with Kira to cover the cost of your contract.

For example, \$9,500/250 applicants = ~\$38/application

**Example 2:** Work with our team to decide what portion of your annual contract to pay upfront and what portion will be covered by applicant assessment fees.

For example, if your school has 250 applications and assumes 50% of the cost of Kira, the remaining 50% will be covered by Applicant Pay. In this case, \$4,750/yr would be the cost to the school, and ~\$19 would be the cost for each applicant.